

# MOUNTAIN & VINE

# Private Events & Weddings



A peaceful, intimate vineyard venue with a mountain backdrop. Relax, unwind, and let us be the venue for your wedding or private celebration.

# Pricing Guide

Private Events Weddings

WHAT'S INCLUDED	\$750	\$1750	\$3,500	\$5,000	\$7,500
5 HOUR RENTAL, 3 HOURS OF ACTIVE RENTAL TIME, 1 HOUR OF SET UP, 1 HOUR OF CLEAN UP, EVENTS END BY 6	✓				
8 HOUR RENTAL, 5 HOUR ACTIVE RENTAL TIME, 2 HOUR SET UP, 1 HOUR CLEAN UP, EVENTS END BY 10		✓	✓		
12 HOUR RENTAL, 12AM-12PM, CEREMONY STARTING AT 5PM				✓	✓
TABLES AND CHAIRS + BAR	✓	✓	✓	✓	✓
EVENING PRIVATE EVENT (6PM-10PM)		✓	✓		
DAYTIME PRIVATE EVENT (11AM-6PM)	✓	✓	✓		
FROM 25-75 GUESTS	✓	✓			
UP TO 125 GUESTS			✓	✓	
UP TO 200 GUESTS					✓
MINIMUM WINE PURCHASE	✓	✓	✓	✓	✓
AVAILABLE ON WEDNESDAY-SUNDAY, NOVEMBER-APRIL	✓	✓	✓	✓	✓
AVAILABLE ON WEDS.-FRI. & SUNDAY, MAY-OCTOBER	✓	✓	✓	✓	✓
AVAILABLE ON SATURDAY, MAY, JUNE, SEPT., OCT.					✓
CEREMONY CHAIRS & USE OF HILLSIDE CEREMONY SITE				✓	✓
12 HR USE OF LOG CABIN				✓	✓

\*\*\*Ask us about pricing for events over 200 guests\*\*\*



info@delfossewine.com

Call us for more info



www.delfossewine.com

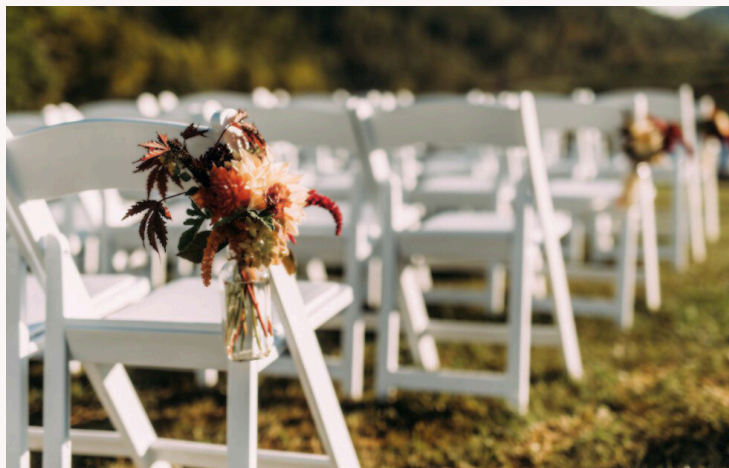


434-263-6100

# WEDDING AMMENITIES & FACILITIES

- 12 hours of access to our 318-acre property (12pm-12am)
- Tasting Room closed to the public during your event (5pm-12am)
- Day of use of our 1870's chestnut timber log cabin. Use as a bridal or groom getting ready suite
- Exclusive use of our 4,000 sqft climate-controlled event hall and waterfall patio
- Onsite facilities manager during the entire duration of your event
- Included day before access for your ceremony rehearsal
- Choose your own licensed and insured vendors and caterer
- Exclusive use of our pond-side lawn for cocktail hour or small ceremonies

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- Handmade wooden arbor at hilltop ceremony site
  - Black metal arbor for indoor or outdoor use
  - Circular wooden arbor for indoor or outdoor use
  - Up to 200 white ceremony chairs
  - Authentic French wine barrels (4 at ceremony site, plus more in event hall)
  - Bistro lights in event hall and surrounding patio areas
  - Hardscaped back patio area with waterfall fountain
  - Up to 200 chiavari ballroom chairs
  - Up to 25, 6ft round banquet tables
  - Up to 3, 42" tall x 30" round pedestal tables
  - Up to 13, 4ft square tables
  - Up to 8, 6ft rectangular tables (72"x30')
  - Up to 2, 8ft rectangular tables (96"x30")
  - Parking for up to 100 cars
  - Parking for tour busses and coaches
  - Restroom facilities for up to 200 people





# PRIVATE EVENT AMMENITIES & FACILITIES

- Varying hours of access to our rentable event spaces
  - Five-hour daytime rental with your guests on property for 3 hours and one hour of set up, one hour of clean up. Events must end by 6pm
  - Eight-hour daytime or evening rental with your guests on property for 5 hours and two hours of set up, one hour of clean up. Events must end by 10pm
- Exclusive use of our 4,000 sqft climate-controlled event hall and waterfall patio if contracted
- Onsite facilities manager during the entire duration of your event
- Choose your own licensed and insured vendors and caterer
- Exclusive use of our pond-side lawn if contracted

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- Black metal arbor for indoor or outdoor use
  - Circular wooden arbor for indoor or outdoor use
  - Authentic French wine barrels in event hall and by the pond
  - White arch bridge to cross to the pond
  - Bistro lights in event hall and surrounding patio areas
  - Hardscaped back patio area with waterfall fountain
  - Up to 200 chiavari ballroom chairs
  - Up to 25, 6ft round banquet tables
  - Up to 3, 42" tall x 30" round pedestal tables
  - Up to 13, 4ft square tables
  - Up to 8, 6ft rectangular tables (72"x30')
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# Frequently Asked Questions

## *How Many weddings or events are booked in one day?*

Your date will be reserved exclusively for your wedding and reception or private event.

## *What is the average wedding size at your venue?*

We host weddings of all sizes. Our most common guest count is around 125.



## *How long to we have to set up and clean up after our wedding ceremony and reception?*

Vendor set up can begin as early as 12pm the day of your event.

Ceremony chair set-up & tear down is done by your caterer or coordination staff. Mountain & Vine will ensure all tables and chairs are at the event area and ready to be set in place by your vendors. All decorations and florals must be set and taken down by you or one of your approved vendors.

Reception space set-up, clean up, and trash removal is done typically by catering staff; be sure to discuss this with your vendors. After receiving your event room floor plan, Mountain & Vine staff will make sure the needed number of tables and chairs are in the event space ready for final set up and arrangement by your catering staff and event coordinator.

## *How many hours of access do we get the venue?*

This will depend on your rental agreement.

Wedding rentals include 12 hours of access from 12pm-12am. All wedding events must end by 11pm, but vendors can stay until 12am to clean. We do offer extended hours for an additional fees.

Private events range from 5-8 hours of rental time. With a 5-hour rental, you have 3 hours of active rental time where event guests can be on property, 1-hour of clean up, and 1-hour of set up. With an 8-hour rental, you have 5 hours of active rental time where event guests can be on property, 2-hours of clean up, and 1-hour of set up.



## *How much are additional hours?*

Early access hours starting at 9am on the day of your wedding event are \$100 per hour. Your wedding event may end at 12am instead of 11pm for \$500.

## *When can vendor deliveries and pickups be made?*

We are happy to coordinate with you and your rental companies to accept deliveries and pick-ups within 3 days in advance of, or after your event. Nonperishable items only, please. All deliveries and pickups must be made within normal operating hours of the tasting room.

# Frequently Asked Questions

## *Is there a backup plan for rain?*

For weddings, you are able to use both our climate controlled, glass enclosed tasting room and our event hall spaces in case of inclement weather.

Most private events are booked in indoor spaces but may be moved into the event hall in the case of rain

## *Is there a separate space for cocktail hour?*

Yes, typically our scenic “lakeside lawn” is the perfect cocktail hour space for your wedding. In the event of inclement weather, you are welcome to have your cocktail hour inside our tasting room.



## *Where do we get ready for our wedding?*

We include our 1870 chestnut timber log cabin in your wedding rental fee for the bridal party or groomsmen to get ready in. We also have a charming farmhouse on property available for separate rental through Evolve rentals.

## *Is there parking available or valet parking?*

We provide parking for up to 100 cars. Valet parking can be arranged through a third party vendor.



## *Is there a shuttle service to or from your venue?*

While we don't provide an in-house shuttle service, there are multiple transportation companies who serve the Albemarle-Nelson-Amherst County areas who specialize in weddings and events. Please ask for a list.

## *Where can shuttles turn around?*

Shuttle buses may turn around in the parking lot at the hilltop ceremony site. The dimensions of this lot are listed below:

140 feet long and 68 feet wide. Square Footage = 9,520 ft<sup>2</sup> Square Yards = 1,057.78 yd<sup>2</sup> Acres = 0.21855 acre The entry to the lot is 25 feet wide.

They may also turn around in the parking lot beside the tasting room.





# Frequently Asked Questions

*What is the payment process to secure our event?*

## For Weddings

- We require half of the venue fee to be paid up front to guarantee your date and it is nonrefundable. Your date is guaranteed only when we receive a signed contract with payment; dates remain open and available to others until then. The remaining balance is due 120 days prior to your event.

## For Private Events

- We require the full venue fee to be paid up front to guarantee your date and it is nonrefundable. Your date is guaranteed only when we receive a signed contract with payment; dates remain open and available to others until then.

*what forms of payment do you accept?*

Personal checks, money orders, or cash are preferred. Payments processed by credit card carry an additional 3.5% fee.



*Do you have a minimum wine purchase?*

We have varying case minimum wine purchases dependent on your rental agreement.

- \$750 - 1 case
- \$1750 - 2 cases
- \$2,500 - 4 cases
- \$5,000 - 4 cases
- \$7,500 - 4 cases

You may mix and match any bottles within a case. Discounts on wine do not apply to events.



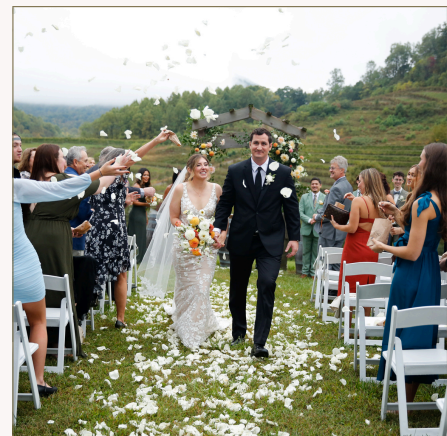
*Can I bring any outside alcohol?*

With an ABC Banquet License, you are welcome to provide your own beer, cider or distilled spirits for your event. Alcohol of any kind must be served by an approved, licensed and insured vendor. Please also consult with your caterer regarding bar service options. All wine (sparkling and still) must be purchased through Mountain & Vine.

**\*\*Please note all beverages, alcoholic or non-alcoholic must be served in cups or glassware provided by the renter or caterer.**

*Can I arrange a wine welcome for my guests?*

Yes, this is a popular add-on and a beautiful addition to your day. This can be easily arranged through your caterer and the Mountain & Vine team.



# Frequently Asked Questions

## *Can I choose my own caterer?*

You are welcome to select your own licensed and insured caterer! We require they offer “full service” staffing for event set up, service, and clean up as you will be responsible for reception set up and clean up.

\*\*Please note that we do allow pre-packaged and cold foods at private events that do not require heating elements for service without the presence of a caterer.

## *Is there a required vendor list or can we choose our own?*

We have a list of amazing vendors who we have worked with in the past, and we are happy to share it with you! However, we are also happy to work with any vendors of your choosing, as long as they are licensed and insured.



## *Can you accommodate a live band or DJ?*

Yes, we can accommodate a DJ or live band. Please note, we do not offer a separate room or dressing area for bands. However, they are welcome to relax in our Tasting Room between sets/during breaks.

## *Are there any noise restrictions?*

Nelson County does not impose noise restrictions; however, we do ask that you respect the families and farms in the area.



## *Are there outlets by the ceremony site or pond?*

There are no outlets at the ceremony site or pond area. All musicians, DJs, officiants, etc., must use battery operated equipment in these areas.

## *Do you have a sound system with speakers or does that need to be rented separately?*

Your professional band or DJ will have their own preferred sound system. Music played outdoors requires a battery-operated sound/amplification system.



## *Is there somewhere secure to store gifts?*

Most weddings and events elect to have a gift table display. At the conclusion of the event, all gifts are packed up and taken home by a family member or wedding coordinator.



# Frequently Asked Questions

## *Is your venue child or pet friendly?*

Yes, we welcome your youngest family members and furry friends as long as they are monitored by an adult throughout your event.



## *Do you have restrooms onsite?*

We have both women's and men's restrooms on site. However, if your event has more than 175 guests, we strongly suggest renting an additional restroom trailer. If your guest count is over 200 we require portable restrooms.

## *Is your venue handicap accessible?*

Many areas of our venue can be easily navigated by those with mobility restrictions. Guests that require handicap accessibility can choose to drive to the wedding ceremony site. There is a parking lot available at the hilltop. The event hall space can be accessed by wheelchair through the tasting room. Restrooms are wheelchair accessible.

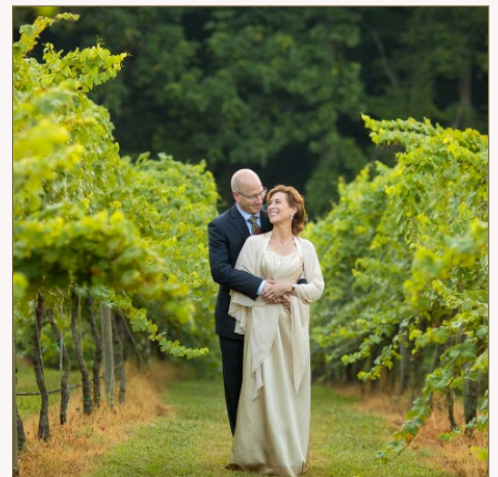


## *Is there a dance floor and how big is it?*

The event space is 4,000 square feet and can accommodate a very large dance floor. Most floorplans have a 20' x 20' dance floor listed, but it can be larger or smaller, depending on your choice of room set up. Your event coordinator can help you with your floor plan. An outdoor dance floor must be rented separately through a third-party vendor.

## *Is there a way to have a photo or video slideshow playing during the reception or event?*

Yes, we have a 65-inch flat screen TV, which can be set up in the event hall space to play your video or photo slideshow for an additional fee of \$150



# Frequently Asked Questions



## *Are there any decor restrictions?*

You may use any décor of your choosing, as long as it is not installed in such a way as to damage our walls, floors, or other surfaces.

Use of nails, tacks or staples to secure decor items is strictly prohibited. Only professional, licensed, and insured vendors are permitted to hang any additional decor/decorative lighting with prior approval from our facility coordinator.

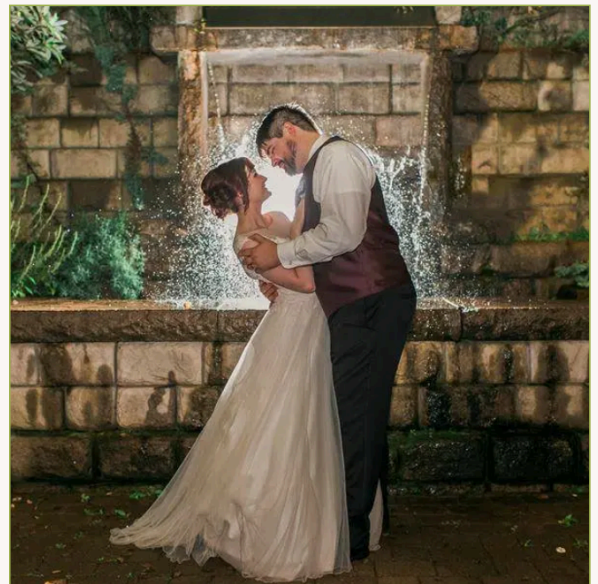
Flower petals, dried flowers, bubbles, and sparklers are all permitted. There are no restrictions on the length of sparklers used. However, we require used sparklers to be collected in a metal bucket filled with water after use by your wedding coordinator or a responsible designated person. All used sparklers must be disposed of by the couple at the end of your event.

Throwing of confetti or glitter of any kind (including biodegradable) is not permitted.

We do not allow lighted “wish” lanterns.

## *Is there an onsite facilities coordinator? What services do they provide?*

The facility coordinator is there to make sure the venue and the things included with the venue are ready for your event (i.e. tables and chairs). There are no additional charges for the services of your facility coordinator. The facility coordinator is onsite for the duration of your event but will not act as a wedding or day of coordinator. The facility coordinator will also help throughout the coordination process to answer any questions about the venue or venue policies.



## *Is there outdoor lighting by the pond for night events?*

Mountain & Vine does not provide outdoor lighting by the pond for nighttime outdoor private events or weddings. We would be happy to put you in contact with excellent licensed and insured vendors who would be able to install and provide additional lighting in this space for your event.



# CONTACT US TODAY

MOUNTAIN & VINE  
VINEYARDS AND WINERY

NOW BOOKING FOR 2025-2026

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Faber, VA 22938

